

TM Robotics and PCS Industries share a vision

~ First fruits of collaboration for the manufacturing industry will be shown at Easyfairs
PACKTECH in March ~

TM Robotics (Europe) Ltd, the European robot sales partner of Toshiba Machine, has announced a new machine vision partnership agreement with UK firm PCS Industries. The arrangement offers customers an array of vision equipment and software products as well as the integration skills of PCS. The two companies will be exhibiting together at EasyFairs PACKTECH in March to demonstrate the efficacy of their range of solutions in the automation industry.

PCS Industries is an accredited Cognex partner. As a result it can provide assurances of a high standard of consultancy as well as the full range of products provided by the US machine vision giant. Furthermore, should the application require it, the company can also integrate vision products from almost any supplier across the globe.

"The last few years have shown us that our customers want a single point of contact and complete turn-key solutions," explained Peter Jelf, technical director of PCS Industries. "As a result, we've moved away from the re-seller approach and back to the company's roots as a complete solutions provider. The relationship with TM Robotics allows our customers access to the company's range of SCARA and Cartesian robots, which is a major step forward."

"I have long felt that it's better to be able to offer a complete package containing a separate vision system and robot, as opposed to a robot with an integrated camera," explained Nigel Smith, managing director of TM Robotics. "It gives the end user the best of all worlds - a robot designed and built by experts, software written by experts and a camera developed by experts. It also gives the integrator the chance to choose the right products for the job."

TM Robotics and PCS Industries will share stand number 219 at PACKTECH, on March 12-13. The packaging, printing and converting technology show focuses on operational efficiency in packaging machinery and systems, end-of-line equipment and transit packaging. It's relevant to companies in any area of packaging, from food to pharmaceuticals. The two companies will demonstrate a Cognex vision system working in partnership with a Toshiba Machine SCARA robot in a pick and place packaging application.

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