

## **Astech Projects joins ABB to deliver improved automation**

Astech Projects, an engineering company specialising in the supply of advanced automation systems, has joined ABB's Robotic Partner Network. The company designs, builds, tests and commissions bespoke automated systems for a wide range of applications, including drug delivery automation (DDA), high throughput technology (HTT), nuclear automation and bespoke applications.

As one of the latest companies to participate in the ABB Global Partner Program, Astech Projects, based in Runcorn, Cheshire, is now supported with information and tools to succeed in an expanding market for robot-based automation. The partnership will see both companies working together on projects to utilise ABB's extensive range of robotic solutions. In addition, Astech Projects will be provided with sales, marketing, technical, application and service support as well as software training for all employees.

Astech's bespoke systems are of the highest quality seen in the pharmaceutical industry and are fully validated in line with EU, US FDA and ROW regulatory requirements, including Good Automated Manufacturing Practice (GAMP). All Astech systems are modular and designed to allow easy integration with each customer's unique products, and now thanks to the partnership, integration with ABB products.

Dean Phipps, Account Manager for ABB's robotics business, comments: "Astech Projects is well-established in the pharmaceutical sector, with a proven track record across a range of specialist sectors. By working with Astech we can ensure that their customers get the most suitable robotic solutions for their needs, and provide the company with the opportunities to develop and expand its own brand."

Anthony Moran, Sales & Marketing Director for Astech Projects, commented: "By combining the industrial quality of ABB robotics with the industrial nature of Astech Projects automation we are confident that we can expand our laboratory automation and end of line packaging solutions, whilst maintaining a fast, accurate and reliable service."



“As an ABB partner, we will be able to offer customers the benefits of a 24 hour a day, 7 days a week customer service, plus fast response times to any problems incurred. ABB is a recognised force within the manufacturing industry, supplying a wide range of industries with great applications. We are delighted to have entered this partnership and have already begun to see the positive results,” says Moran.

“It is a pleasure to welcome Astech Projects to ABB’s Global Partnership Program and work with a company whose reputation speaks for itself. Through this partnership, we hope to continue the expansion into the pharmaceutical sector and to offer Astech’s customers with a more cost-effective, standardised approach to automated technology,” commented Phipps.

ABB’s Global Partner Program is structured to enable further business opportunities between ABB partners providing global possibilities for business ventures.

For more information about partnering with ABB or the potential benefits of integrating robots into your production process, email [robotics@gb.abb.com](mailto:robotics@gb.abb.com) or call 01908 350 300.

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